



Ref. No.: RA/ADM/ICT/2023-24/03

5th December, 2023

To: All Eligible Suppliers Registered with PPDA

Dear Sir,

Request for Quotations (RfQ)

Supply, Delivery and Installation of Storage Area Network (1No); Contract No. RA/ADM/ICT/2023-24/03

The Roads Authority invites you to submit your quotation for the Supply, Delivery and Installation of Storage Area Network (1No) as described herein. Partial Quotations may be rejected, and the Purchaser reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

SECTION A: QUOTATION REQUIREMENTS:

- 1) Description of Supply and Delivery
Supply, Delivery and Installation of Storage Area Network (1No).
- 2) Quotation prices should be based on:
for goods supplied from within Malawi; EXW – insured and delivered to Roads Authority Headquarters in Lilongwe or for goods supplied from outside of Malawi; CIP to Roads Authority Headquarters in Lilongwe
The delivery period required is twenty-eight (28) days from the date of order.
- 3) Quotations must be valid for 90 days from the date for receipt given below.
- 4) The warranty/guarantee offered shall be: twelve (12) months.
- 5) Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above, and indicate your acceptance of the terms and conditions.
- 6) Quotations must be received, in sealed envelopes clearly labelled “Quotation for Storage Area Network”, no later than: 3:00pm on Monday, 11th December, 2023.
- 7) Quotations must be returned to:

The IPDC Chairman
Roads Authority Headquarters
Functional Building, Room No. 40
Off Paul Kagame Road
Private Bag B346

Lilongwe

Attention: The Procurement Manager

- 8) The attached Schedule of Requirements at Section C, details the items to be purchased. You are requested to quote your delivered price for these items by completing and returning Sections B and C.
- 9) The following documents should be attached to the quotations
- i. *Section C of the Request for Quotations completed and signed;*
 - ii. *Manufacturers' Authorisation letters for the equipment offered*
 - iii. *Model numbers for the equipment to be used for verification for compliance to specifications*
 - iv. *Completed technical specifications form column (d) and (e) as evidence to demonstrate that the Goods offered comply to the specifications.*
 - v. *MRA tax clearance certificate*

Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest priced quotation by item or by total through the issue of a Local Purchase Order.

Yours Faithfully,



Eng. Francis Dimu
Acting Chief Executive Officer

Your quotation is to be returned on this Form by completing and returning Sections B and C including any other information/certification required within this RFQ.

SECTION B: QUOTATION SUBMISSION SHEET

- 1) Currency of Quotation: Malawi Kwacha
- 2) Delivery period offered: days/weeks/months from date of Purchase Order.
- 3) The validity period of this Quotation is: days from the date for receipt of Quotations.
- 4) Warranty period (where applicable):..... months.
- 5) We attach the following documents:
 - i. *Section C of the Request for Quotations completed and signed;*
 - ii. *Manufacturers' Authorisation letters for the equipment offered*
 - iii. *Model numbers for the equipment to be used for verification for compliance to specifications*
 - iv. *Completed technical specifications form column (d) and (e) as evidence to demonstrate that the Goods offered comply to the specifications.*
 - v. *MRA tax clearance certificate*
 - vi. *(Any other necessary documents)*
- 6) We confirm that our quotation is based on the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders.
- 7) We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

Authorised By:

Signature: _____ Name: _____

Position: _____ Date: _____
(DD/MM/YY)

Authorised for and on behalf of:

Company: _____

Address:

.....
If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.

SECTION C: SCHEDULE OF REQUIREMENTS (TO BE PRICED BY BIDDER)

Item No	Description of Goods	Unit	Qty	Delivered Unit Price <i>Kwacha</i> (VAT Inclusive)	Delivered Total Price <i>Kwacha</i> (VAT Inclusive)
1	Supply, Delivery and Installation of Area Network	No.	1		
Total (VAT Inclusive)					

Technical Specifications and Compliance Sheet

Procurement Reference Number: RA/ADM/ICT/2023-24/03

Column (b) states the minimum technical specification of the items required. The Bidder is required to complete column (d) with the technical specification of the items offered and to state whether the offered items “comply” or do “not comply” giving details of the areas of non-compliance in column (e).

Technical Specification for Storage Area Network

Storage Area Network				
<i>(a)</i>	<i>(b)</i>	<i>(c)</i>	<i>(d)</i>	<i>(e)</i>
Item	Technical Specification Required Including Applicable Standards	Mandatory	Technical Specification Offered by the Supplier	Comply (Yes/No)
Form Factor	2U	M		
Capacity	Up to 76.8 TB SFF, maximum raw capacity	M		
Drive description	Up to 24 SFF SAS/ENT and/or SAS/SSD	M		
Host Interface	16 Gb/8 Gb Fibre Channel 4-ports per controller or 1 GbE/10GbE iSCSI 4-ports per controller included	M		
Storage controller	(2) 2050 SAN controllers included	M		
Storage expansion options	Up to 7 2050 LFF Disk Enclosures and/or MSA 2050 SFF Disk Enclosures	M		
Clustering support	Windows, Linux	M		
SAN backup support	Yes	M		
Storage mirroring support	Yes	M		

Storage Area Network				
<i>(a)</i>	<i>(b)</i>	<i>(c)</i>	<i>(d)</i>	<i>(e)</i>
Item	Technical Specification Required Including Applicable Standards	Mandatory	Technical Specification Offered by the Supplier	Comply (Yes/No)
Compatible operating systems	Microsoft Windows Server 2019, Microsoft Windows Server 2012 R2, Microsoft Windows Hyper-V, Red Hat Linux, SUSE Linux, VMware ESXi, OVMS.	M		
Warranty	1 year after sale support and replacement warranty	M		

Authorised By:

Signature: _____

Name: _____

Position: _____

Date: _____

(DD/MM/YY)

Authorised for and on behalf of:

Company: _____